

Emne: Re: plan

Fra: Niels Hansen <nh@nhsoft.dk>

Dato: 11-06-2022 13:56

Til: Taina Christiansen <christiansen@un.org>

Kopi til (CC): Tarek Osseiran <tarek.osseiran@un.org>, Elie Mansour <elie.mansour@un.org>

Skjult kopi til (BCC): Hussein Hajj Hassan <husseinhajjhassan91@gmail.com>

Hi All

I am in Lebanon next week to meet with Yahya Abu Karroum, President of the Chouf Municipality's Union and stakeholders in the county. The meeting is on Tuesday. The whole Wednesday (June 15) i am free if you are available for a meeting in Beirut...

Niels

Den 23-05-2022 kl. 20:09 skrev Taina Christiansen:

Dear Niels,

Thank you very much for your e-mail below and attached. Tania/Taina/Tiana... it's an uphill battle 😊 😊

I very much appreciate your elaborate thinking and on the idea in the Chouf. I am certainly not an expert in this area of work / thinking – and would count on Elie / you to kindly break it down to me a bit more in due course.

I would be delighted to meet. Week of 13 June could potentially work. It would be ideal to touch base soon and before then to understand how UN-Habitat can support, be involved, reflect, to make a visit worthwhile, and understand more in detail your idea and plan.

What about touching base on Thursday morning or Friday morning?

Looking forward. Warm regards, Taina

From: Niels Hansen <nh@nhsoft.dk>

Date: Friday, 20 May 2022 at 17:14

To: Taina Christiansen <christiansen@un.org>

Subject: plan

Dear Taina (Spelled correctly this time)..

If I can make the necessary appointments and especially in the Druze area, then I will come to Lebanon in 14 days 3 weeks time. And a meeting with you could be appropriate. Do you have the opportunity to meet with me in 14 days 3 weeks' time?

The situation in Lebanon after the last civil war was that the various parties to the war, as a condition for a peace agreement, were given rights over various business areas in Lebanese society. Areas such as telecommunications, water, electricity, etc. It is in itself a form of corruption when free competition is hampered. But this was the price of stopping the civil war..

And the Lebanese society and state administration are hampered by severe nepotism and manipulation of public tender and also public works ect. ect.

When I first was in Lebanon 3 years ago, I read an IMF document as a working paper for reforms that the government had to implement, which would significantly fight corruption and nepotism etc. Or with such reforms, the world banks were able to lend the necessary money to Lebanon, under EU guarantees. But politically it was impossible to implement. And then came the revolution and the state bankruptcy.

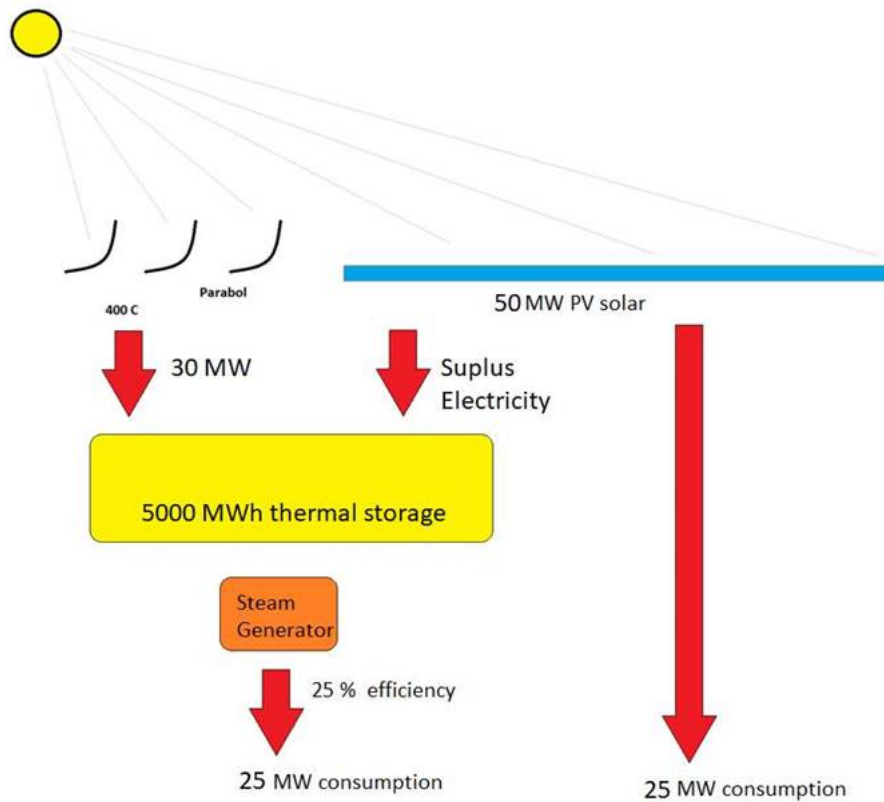
The main problem for a developing country and a country with the situation as Lebanon is the lack of hard currency, and an inability to create goods and services that can be sold on the world market.

If a poor country has to buy a power plant from e.g. a Danish company, it is impossible for the country to pay for the plant because the country does not create sufficient internal value that can be sold abroad.

There are 2 ways if the power plant is to be made without it being a gift from a rich country:

1. Make the plant through internal labor, materials, and services.
2. Increase value creation for goods internally in the country, which can be exported and thereby pay for the plant.

This 25 MW plant for the Druze area with a price of 60 mio. \$ see



Through the local business in the Druze area around the plant system, it will be possible to create a large amount of value using local employment and it will be possible to sell the plant to other countries together with B&W and MAN-es. And the project will receive foreign currency for a local value creation. It will be the case that when 2 - 3 plants have been sold abroad, the value creation will be able to pay for the imported parts to the local power plant.

If local businesspeople can handle the task, then it is an option. And plans like these will tempt Danish investors, including Maersk, to support development in a poor country. And local jobs are being created in the engineering industry, software, and the electrical installation industry in Lebanon.

All this in terms of corruption is easy to deal with when reputable companies oversee the business development.

Best Niels